



## Testimonials

*“IREON members grow and prosper from the company they keep and the relationships they share”*



**July, 2019**

IREON has helped educate me in both my personal and business life since joining the group. Champion Elevator and I personally have built many GREAT relationships with a number of the members who have helped generate leads and close jobs. The group has been very beneficial for our company and the friends we made along the way have been amazing!

Remember “it’s not the size of the group, it’s the quality of its members and their willingness to network and help each other out – THAT IS IREON!

BIG Thank You to Steve for his ongoing support and guidance!



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**July, 2019**

Since joining, Insperity has built fruitful relationships with several of the members that has opened new doors to opportunities for us. Overall our membership with **IREON** over the last year has been very beneficial for Insperity. Steve personally has helped us meet and add new contacts into our network. The “give and receive” aspect of the group is great and has helped the relationships made to continue to grow.

**Erik Schaefer, Business Performance Advisor**

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**"Statement of Gratitude"**

*spoken at IREON's weekly Zoom member meeting Friday, June 5th, 2020.*

**"I have to say in the 1 and a half years since we became members, the knowledge Ken and I have been getting from you guys is really helping us, and the firm.**

**The industry expertise and caring are very touching and good... we really appreciate it!"**

**Feb, 2020**

Janover, LLC has been a member of the **IREON** family for over a year. I call it a family because the members support each other more like a family member would than a networking group.

Our firm has received several referrals and has even had the opportunity to host a webinar this year and last year an event in our New York City office. The meetings and weekly member teleconferences are informative in terms of seeing what other members and their companies have been doing. We have been very happy with our experience with this special group and look forward to a long relationship together.

**Kenneth H. Rick, CPA, Partner**

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The below testimonial to **IREON** was transcribed from the recording of its weekly member teleconference meeting on Friday, **May 8th, 2020**.



**Scott Smith, Founder**  
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"BIG Thank you to **IREON** for publicizing our Covid-19 customized Risk Management Plan that we just launched. Your email blast to over 4000 Landlords in the NY metro region produced several major owners who showed interest and are pursuing them.

Shout out to Jordan Toder for the conversation we had yesterday. So great getting to know everyone in the group which has really become "special" to us since we joined a little over 1 year ago. This is a compliment to everyone and to Steve for being the "aggressive" guy who made this all happen.

Special thank you to Marc Spector for the unbelievable introduction yesterday that turned into something phenomenal. Mad love to you "Specs"!

I am also overly excited about future projects with Peter Morandi at Eastman Cooke and with The SpectorGroup.

Thank you also to Barry Sunshine of Janover who we have retained. They have been enormously helpful in processing our PPP Covid-19 documentation.

Lawrence Env. could not be happier for belonging to this incredible business development "*fraternity*".



“NuZine joined the IREON fraternity over a year ago and thrilled to be part of a remarkably positive, supportive and knowledgeable group. Steve Kirschner has done an outstanding job putting the right companies into place, motivating everyone to stay connected and creating a unique model for networking.”

**Laura Reddy, NCIDQ, CEO**

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July, 16, 2020

Dear Steve,

Thank you for your commitment to building the IREON roster and continuous efforts to keep the members engaged by providing the platforms needed for businesses to succeed. You speak frequently about the fraternal bonds that we have as IREON members and that could not be a more accurate parallel. From the weekly teleconferences to the first IREON webinar this week, you have kept the members engaged even during a pandemic. Hearing firsthand both the successes and challenges from so many different industry segments has been invaluable to me in my efforts to provide news and information to our subscribers and followers. IREON has truly been a game-changer. By far smartest decision I have made in 2020.



**Kristine Wolf, Publishing Director**  
**New York Real Estate Journal**  
**(800) 654-4993 ext #245**

<https://nyrej.com>

NYREJ is honored and privileged to be on *IREON's* membership roster holding the exclusive category for the publication of real estate news.

Thank you for organizing the special COVID19 teleconference Friday for the *IREON* members.

As a new member, it was immediately evident that everyone on this call was a top-level professional and as a result, this call was very informative and quickly addressed the impact and concerns that COVID19 pandemic is having on business owners from a wide cross-section of industry segments- overall great insight from so many sectors.

Keep up the great work!

# Spectorgroup

**June, 2019**

Spectorgroup joined the *IREON* Network only a few months ago. We have found our fellow colleagues in *IREON* to be trusting, knowledgeable in their space and overwhelming engaging. It is an ideal platform to build and expand our national industry network.



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